



## Mediation Rules and Procedures

**Agreement of Parties** The Mediation Rules and Procedures shall apply when both the buyer and seller have agreed in writing to mediate under the term of the Agreement of Sale or if both parties sign a separate agreement to mediate.

**Initiation of Mediation** Any party may initiate mediation under by completing, signing and mailing the Request for Mediation form and mailing or hand delivering it to the Greater Lehigh Valley REALTORS®, (hereinafter "Administrator"). Upon receipt of the request, the Administrator will notify the other party of the mediation request. Such form shall contain or be accompanied by the following information, to the extent known or readily available:

- a. A copy of the fully executed agreement containing the mediation clause;
- b. The names, addresses, email addresses, and telephone numbers of the parties to the request, including the name of every insurance company known to have received notice of the dispute or claim and the corresponding insurance company file or claim number;
- c. A brief statement of the facts that give rise to the claim and the damages of relief sought.

**Selection of Mediator** Mediators are licensed attorneys, licensed real estate agents or brokers. Within ten (10) days of receiving the Request for Mediation Form, the Administrator shall supply a list of qualified mediators and their fee schedules to each party to the dispute. Within ten (10) days, each party will review the list, cross off the name of any mediator who might have a financial or personal interest in the dispute or to whom the party objects and return the list to the Administrator. The Administrator will appoint the first available, commonly acceptable mediator to the dispute.

No person shall serve as a mediator in any dispute if that person has any financial or personal interest in the results of the mediation unless, after full disclosure, the parties have given their written consent.

**Mediator Fees** The mediator fee is divided equally by both parties and will be paid *before* the mediation conference.

**Time and Place of Mediation Conference** Within ten days of his appointment, the mediator will work with the Administrator and the parties to set a date and time for the mediation conference. The date shall not be more than sixty days from the date of receipt of the Mediation Request and shall allow for not less than twenty days advance notice of the conference unless agreed to by the parties. If the mediation conference cannot be scheduled within the 60-day timeframe, parties are free to exercise their option and take the matter to litigation. Once the 60-day timeframe has passed, the mediator and Administrator will continue attempts to schedule a conference until

- a. One party advises in writing that the party no longer wishes to attempt mediation, or
- b. The mediator, at his or her sole discretion, feels that further attempts to schedule mediation will not result in a timely conference.

Mediation conferences are normally held via Zoom.

**Conduct of Mediation Conference** At the mediation conference, the parties will be expected to produce all information reasonably necessary for the mediator to understand the issues presented. Such information will

usually include relevant written materials and a description of any witnesses and the content of their testimony. It is preferable that all written materials or information is provided in advance of the mediation conference.

At the mediation conference, the mediator will conduct an orderly settlement negotiation. Parties at the mediation must have authority to enter into and sign a binding written agreement settling the dispute. The mediator is impartial in such proceedings and has no authority to force the parties to agree to a proposed settlement.

The mediator has no authority to render an opinion or bind the parties to his or her decision, but rather may assist the parties in defining the matters in dispute and reaching an ultimate, mutually agreeable solution.

Formal rules of evidence shall "NOT" apply to the mediation conference.

**Representation by Counsel** Any party may be accompanied by and represented at the conference by counsel. A party who intends to be represented by counsel shall notify the Administrator of such intent at least ten (10) days in advance of the conference. The Administrator will notify the mediator and other parties.

**Confidentiality** No aspect of the mediation shall be relied upon or introduced as evidence in any arbitration, judicial or other proceeding, including but not limited to:

- views expressed or suggestions made by a party with respect to a possible settlement of the dispute.
- admissions made in the course of the mediation.
- proposals made or views expressed by the mediator or the response of any party thereto.

No privilege shall be affected by disclosures made in the course of mediation. No transcription or recording shall be made of the mediation without the prior written consent of all parties and the mediator. Disclosure of any records, reports, or other documents received or prepared by the mediator or Administrator cannot be compelled.

Neither the mediator nor Administrator shall be compelled to testify in any proceeding as to information divulged or representations made in the course of the mediation or in any communication made to the mediator or Administrator in confidence, nor shall the mediator and Administrator be compelled to produce any document of whatever nature made by any party pursuant to and in the course of mediation, with the exception of any Agreement which was reached in the course of mediation and signed by all the parties.

**Mediated Settlement** The mediated settlement shall be reduced to a written agreement by the mediator which shall be signed by all parties at the conclusion of the mediation conference or as soon as possible. Every reasonable effort should be made to reduce the settlement to a written agreement for signing at the conclusion of the mediation conference. The mediated resolution, once signed by the parties, becomes binding on them.

**Judicial Proceedings and Immunity** NEITHER THE ADMINISTRATOR, THE MEDIATOR, THE NATIONAL ASSOCIATION OF REALTORS®, THE PENNSYLVANIA ASSOCIATION OF REALTORS® NOR ANY OF ITS MEMBER BOARDS, SHALL BE DEEMED NECESSARY OR INDISPENSABLE PARTIES IN ANY JUDICIAL PROCEEDINGS RELATING TO MEDIATION UNDER THESE MEDIATION RULES AND PROCEDURES. NEITHER THE ADMINISTRATOR, MEDIATOR, NATIONAL ASSOCIATION OF REALTORS®, PENNSYLVANIA ASSOCIATION OF REALTORS®, NOR ANY LOCAL BOARD SERVING UNDER THESE PROCEDURES SHALL BE LIABLE TO ANY PARTY FOR ANY ACT, ERROR OR OMISSION IN CONNECTION WITH ANY SERVICE OR THE OPERATIONS UNDER THE PROGRAM.

Should you have any questions, please consult with your broker or sales agent, or contact the [Director of Professional Development](#).